

Key Consolidated Figures

Sales	Ch%	EBITDA	Ch%	PBT	Ch%	Net Income	Ch%
73.7	+22.6	26.9	+6.7	32.1	+70.7	23.9	+67.1

Changes% refer to the equivalent period last year/Amounts in million euros-consolidated - Under IFRS

- **Land planning law for Renewables is now in force, improving mid term prospects of the Greek sector**
- **The first small hydro plant in operation (6.6 MW)**
- **Dividend increased to €0.067 from €0.055**

Financial Overview

million euros	SALES			EBITDA			EBIT		
	FY 08	FY 07	Ch%	FY 08	FY 07	Ch%	FY 08	FY 07	Ch%
Energy	25.3	21	+20	17.3	14.7	+17.6	12.5	10.1	+23.7
Construction	48.4	39.1	+23.7	9.5	10.4	-8.6	9.4	10.4	-9.6
Total	73.7	60.2	+22.6	26.9	25.2	+6.7	21.9	20.5	+6.8

Total Sales increased by 22.6%, reaching € 73.7 million from € 60.2 million in FY 07. Energy sales stood at 25.3 million, up 19% compared to € 21 million last year, due to higher installed capacity and higher tariffs approved by the ministry (€80.14/MWh in 2008 compared to €75.82/MWh in 2007). Construction sales stood at 48.4 million, up

23.7% compared to FY 2007, mainly due to the increased construction backlog for third parties.

EBITDA reached € 26.9 million, increasing by 6.7% compared to FY 2007. EBITDA coming from Renewables stood at €17.3 million, up 17.6% compared to € 14.7 m in FY 2007. EBITDA margin stood at 68.3%. The company is burdened with administrative expenses and other expenses attributed to the effort to expand outside Greece. The increase in installed capacity will result to economies of scale and improvement in margins.

EBITDA from construction stood at € 9.5 million, down 8.6% compared to €10.4 m in FY 2007. The respective margin stood at 19.6%, down from 26.5% the previous year.

Net income after minorities reached € 23.9 million, an increase of 67.1%, aided by the cash position and the interest received.

Operating cash flow reached 21 m in FY 2008 compared to c0 m in FY 2007.

Net cash at 31/12/08 amounted to € c136 million.

Mr Maragoudakis, CEO of TERNA ENERGY commented: The long awaited land planning ministerial decree is now in force, but it, in the short term, clearly causes delays in licensing procedure since the authorities have to reevaluate each project to check its compatibility with the decree's requirements. The initially set schedule for 450 MW by end 2009 has to be transferred for at least 6 months. The target is now scheduled to be achieved in the second semester of 2010.

Main operations' outlook

Within 2008, the company obtained production licenses for c40 more MW. A new wind park (24 MW) and a small hydro (6.5 MW) were installed. Outside Greece, apart from Greenfield development, the company is seeking cooperation with local developers and participates in tenders for new installations. In Construction business, backlog for third parties reached € c61 mio at the end of 2008, consisting of specialized, mostly electromechanical, profitable projects.

APPENDIX

TERNA ENERGY Consolidated Income Statement – FY 2008		
Thousand euros	FY 2008	FY 2007
Turnover	73.741	60.218
Gross profit	24.634	22.767
EBITDA	26.901	25.220
EBIT	21.932	20.567
Profit before tax	32.188	18.899
Profit after tax	23.958	14.340
Attributable to:		
Shareholders of the Company	23.991	14.558
Minority interests	(33)	(218)
Basic earnings after tax per share (in euro)	0,2196	0,1688
Dividend per share (in euro)	0.067	0.055

TERNA ENERGY - Consolidated Balance Sheet – FY 2008

Thousand Euros	31.12.2008		31.12.2007
ASSETS			
Fixed assets	238.929		162.018
Real estate investments	923		923
Other non current assets	21.033		26.011
Intangible assets	1.463		1.394
Inventories	886		1.493
Trade receivables	16.319		18.681
Cash and cash equivalents	290.886		295.176
Other current assets	19.327		17.116
TOTAL ASSETS	589.766		522.812
LIABILITIES AND EQUITY			
Share capital	32.800		32.800
Other equity	332.075		315.865
Total shareholders' equity	364.875		348.665
Minority interests	934		496
Total Equity	365.809		349.161
Long term bank debt	48.913		54.857
Provisions/ Other L/T Liabilities	50.445		43.546
Short term bank debt	106.332		53.301
Other S/T Liabilities	18.267		21.947
Total Liabilities	223.957		173.651
Total Equity and Liabilities	589.766		522.812

Contact: Mr Aristotelis Spiliotis, tel 0030-210-6968431, email: tspiliotis@terna-energy.gr